



MAHARASHTRA | GUJARAT | MADHYA PRADESH | GOA | CHHATTISGARH | UNION TERRITORIES OF DAMAN, DIU | DADRA & NAGAR HAVELI

71st ANNUAL REPORT 2020-21

**THE EXECUTIVE
 COMMITTEE**
 (as on 23 .06 .2021)

Dr. Ajit B. Kerkar
 President of Honour

Mr. Vivek Nair
 Member of Honour

Mr. Sherry Bhatia
 President

Mr. Pradeep Shetty
 Sr. Vice-President

Mr. Chetan Mehta
 Vice-President

Mr. Jamshed P. Shaw (Jimmy)
 Hon. Secretary

Mr. P. S. Ghai
 Jt. Hon. Secretary

Mr. Dilip Kothari
 Hon. Treasurer

Mr. Vijay Shewakramani
 Dr. Suhas Awchat
 Mr. Gurbir Bedi
 Mr. Satyen Jain

Mr. Narendra Somani
 Mr. Menino Proenca
 Mr. Amrish Arora
 Mr. Vikramraj Shetty

Mr. Vijay Bhari
 Mr. Shail Barot
 Mr. Sumit Suri
 Mr. Gurbaxish Singh Kohli

MEMBERS

Special Invitee

Mr. Sanjay Sethi
 Mr. David Mathews
 Mr. Atul Bhalla
 Mr. Sanjay Singh

Co-opted Members

Mr. Sandeep Talaulicar
 Mr. Vinay Albuquerque

Ex-Officio

Mr. Dinesh Khanna
 Mr. S. P. Jain
 Mr. Suresh Talera
 Mr. Kamlesh Barot
 Mr. D. S. Advani
 Mr. Bharat Malkani
 Mr. Dilip Datwani

State Coordinator

Mr. Kamaljeet Hora
 -Chattisgarh

City Coordinator

Mr. Harpreet Singh - Aurangabad
 Mr. Tej Takle - Nashik
 Mr. Tejinder Singh Renu - Nagpur

Union Territories

Mr. Yatin Fugro - Diu
 Mr. Haresh Tangal - Daman

Secretary General
 Mr. Aspi Nallaseth

Asst. Secretary General
 Mr. Savio Fernandes

MANAGEMENT

STATE BANK OF INDIA

BANK OF INDIA

HDFC LTD.

BANKERS

Auditors
 MVK Associates
 Chartered Accountants

Consultant
 Amar Bafna & Associates
 Chartered Accountants

**Company Secretary
 in Practice**
 Mr. Martinho Ferrao

**AUDITORS /
 CONSULTANTS**

NOTICE IS HEREBY given that the 71st Annual General Meeting of the Members of the Association will be held on Wednesday, 22nd September, 2021, at 'Taj Mahal Palace', Apollo Bunder, Colaba, Mumbai - 400 001, at 5.00 p.m., to transact the following business: -

ORDINARY BUSINESS: -

- 1) To receive, consider and adopt the audited Balance Sheet as on 31st March, 2021, the Income and Expenditure Account for the year ended as on that date and the Reports of the Executive Committee and the Auditor thereon.
- 2) To appoint a member in the place of Dr. Suhas Awchat, as a Member of the Executive Committee, who retires by rotation. (To be elected by Restaurant Members).
- 3) To appoint a member in the place of Mr. Pradeep Shetty, as a Member of the Executive Committee, who retires by rotation. (To be elected by Restaurant Members).
- 4) To appoint a member in the place of Mr. Vijay Shewakramani, as a Member of the Executive Committee, who retires by rotation. (To be elected by Hotel Members).
- 5) To appoint a member in the place of Mr. Satyen Jain, as a Member of the Executive Committee, who retires by rotation. (To be elected by Hotel Members).
- 6) To appoint a member in the place of Mr. Paramjeet Singh Ghai, as a Member of the Executive Committee, who retires by rotation. (To be elected by Hotel Members).
- 7) To appoint a member in the place of Mr. Gurbir Bedi, as a Member of the Executive Committee, who retires by rotation. (To be elected by Hotel Members).
- 8) To appoint the auditors, to hold Office from the conclusion of this meeting till the conclusion of the next Annual General Meeting, and to fix their remuneration.

By Order of the Executive Committee.

Aspi Nallaseth

Secretary General

Registered Office: 4, Candy House, Mandlik Road, Mumbai 400 001.

Dated : 23rd June, 2021

NOTES.

- 1) In case there is LOCKDOWN imposed in the city as on the date of the Meeting, provision for attendance through video conferencing (VC) or other audio visual means (OAVM) will be made available to the members entitled to attend the Meeting and details for the same will be provided to the members via email at least 7 days before the Meeting date. In case the Meeting is to be held through VC or OAVM, the same shall be held in compliance with General Circular No.14/2020 and 17/2020 dated 8th April, 2020 and 13th April, 2020 respectively (Clarification on passing of ordinary and special resolutions by companies under the Companies Act, 2013 and rules made thereunder on account of the threat posed by Covid-19) and General Circular No.20/2020 dated 5th May, 2020 issued by the Ministry of Corporate Affairs ('MCA') as may be amended from time to time.
- 2) Further in case of Meeting through VC or OAVM, the facility of appointment of proxies by members will not be available for the MEETING in accordance with para 3(B) (VIII) of the General Circular No.14/2020 dated 8th April, 2020.
- 3) **PROXY:** Members, who are unable to attend the Meeting in person, may attend by proxy. In this connection, it may please be noted that: -
 - i) The enclosed Proxy Form should be forwarded to the Office of the Association duly signed and sealed by the member on or before 20th September, 2021, by 5.00 p.m. after affixing a revenue stamp of Rs. One and striking the same.

NOTES.

- ii) Only a member of the Association can be appointed as proxy.
 - iii) Proxy will not be applicable in respect of resolutions for items nos. 2 to 7 of the notice of meeting.
 - 4) In terms of the Companies (Management and Administration) Amendment Rules, 2015 which came into force on March 19, 2015 the Association shall be providing the facility for Voting by Electronic Means and the business shall be transacted by Association Members through such voting.
 - 5) The facility for voting, through Electronic Voting System shall also be made available at the meeting and the Association Members attending the meeting who have not already cast their vote by Remote E-voting shall be able to exercise their right to vote at the meeting.
 - 6) **The cut-off date for the eligibility for remote E-voting and voting at the 71st Annual General Meeting is 15th September, 2021. Any Association Member not entitled to vote as of the cut-off date on account of non-payment of his / her subscription amount, shall not be entitled to vote by remote E-voting or polling at the AGM venue, despite password and the procedure for remote E-voting being sent to such Association Member. Associate and Affiliate members will not have any voting rights. As per the decision of the EC taken at their meeting held on 23 rd June 2021 all members who have paid their fees for the financial year 2020-21 as on 15 .09 .2021 and have availed the waiver of the fees for 2021-22 will be eligible to vote. Those new member who have been admitted without payment of admission / membership fees will not be eligible to vote until they become paid members.**
 - 7) The remote E-voting facility will be available during the following period: - Commencement of remote E-voting : From 9.00 a.m. (IST) on on 18th September, 2021. End of remote E-Voting : Up to 5.00 p.m. (IST) on on 21st September, 2021
The remote E-voting will not be allowed beyond the aforesaid date and time and the remote E-voting module shall be disabled by NSDL upon expiry of the aforesaid period.
 - 8) The Association has engaged the services of NSDL as the Agency to provide E-voting facilities and do all such acts on behalf of the Association in this regard and the User ID and password for remote e voting will be sent directly by NSDL to the Association Members.
 - 9) The process and manner for Voting by Electronic Means is as follows: -
 - A. Please refer to the following guidelines for the purpose of casting your vote through remote E-voting:
 - I). The remote e-voting period begins on 18 th September, 2021 at 9: 00 am and ends on 21st September. 2021 at 5:00 pm.
The remote e-voting module shall be disabled by NSDL for voting thereafter. How do I vote electronically using NSDL e-Voting system?
The way to vote electronically on NSDL e-Voting system consists of “Two Steps” which are mentioned below:
Step 1: Log-in to NSDL e-Voting system at <https://www.evoting.nsdl.com/>
Step 2: Cast your vote electronically on NSDL e-Voting system.
- Details on Step 1 is mentioned below:** How to Log-in to NSDL e-Voting website?
1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <https://www.evoting.nsdl.com/> either on a Personal Computer or on a mobile.
 2. Once the home page of e-Voting system is launched, click on the icon “Login” which is available under ‘Shareholder/ Member’ section.
 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen. Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <https://eservices.nsdl.com/> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.
 4. Your User ID and Password details will be sent to you by NSDL through a separate email.

5. After entering your password, tick on Agree to “Terms and Conditions” by selecting on the check box.

6. Now, you will have to click on “Login” button.

7. After you click on the “Login” button, Home page of e-Voting will open.

Details on Step 2 is given below: How to cast your vote electronically on NSDL e-Voting system?

1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.

2. After click on Active Voting Cycles, you will be able to see all the companies “EVEN” in which you are holding shares or are members and whose voting cycle is in active status.

3. Select “EVEN” of company for which you wish to cast your vote.

4. Now you are ready for e-Voting as the Voting page opens.

5. Cast your vote by selecting appropriate options i.e. assent or dissent, and click on “Submit” and also “Confirm” when prompted.

6. Upon confirmation, the message “Vote cast successfully” will be displayed.

7. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.

8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

General Guidelines for members

1. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the “Forgot User Details/Password?” or “Physical User Reset Password?” option available on www.evoting.nsdl.com to reset the password.

2. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800 1020 990 / 1800 224 430 or send a request to (Name of NSDL Official) at evoting@nsdl.co.in.

- B. Once the vote on a resolution is cast by the Association Member, the Association Member shall not be allowed to change it subsequently.
- C. The facility for voting through paper Ballot system at the venue of the 71st Annual General Meeting shall be made available to the Association Members attending the 71st Annual General Meeting (“the Meeting”) and the Association Members who have not cast their vote by remote E-voting shall be able to vote at the Meeting.
- D. The Association Members who have cast their vote by remote E-voting may also attend the Meeting but shall not be entitled to cast their vote again on same resolution at the venue of the meeting.
- E. The Executive Committee of HRAWI has appointed Mr. Martinho Ferrao, Proprietor of Martinho Ferrao & Associates as a Scrutinizer to scrutinize the E-voting process and the poll in a fair and transparent manner.
- F. Subject to receipt of requisite number of votes, the candidate and/or resolution(s) shall be deemed to be passed on the date of the Meeting i.e. 22nd September, 2021.
- G. The Scrutinizer, after scrutinizing the paper votes cast at the Meeting and through remote E-voting, shall make a consolidated Scrutinizer's report and submit the same to the Chairman of the 71st Annual General Meeting. The results declared along with the consolidated Scrutinizer's report shall be placed on the website of the Association and on the website of the Agency immediately after the result is declared by the Chairman at the venue of the Annual General Meeting.

Members may please note that the password issued to him / her for purposes of E-voting is personal to the Association Member to whom the password is issued and that the Association Member should exercise his/her vote personally on E-voting made available by the Association.

REPORT OF THE EXECUTIVE COMMITTEE

Your Committee has great pleasure in presenting its 71st Annual Report together with the Audited Statement of Accounts for the year ended 31st March, 2021.

Financial Results	2020-21 (Rs.)	2019-20 (Rs.)
Income	1,12,11,960	1,28,93,582
Expenditure	98,25,364	1,06,34,825
Amount Transfer to Member's Awareness & Development Fund	-	5,00,000
Surplus / (Deficit)	13,86,595	17,58,757

The overall Income for the year was down by 13% as compared to the previous year, mainly due to fall in membership fees due to COVID19 (as we all are aware). However, we were able to bring down expenses by approx. 9% as compared to the previous year. During the year Depreciation (calculated as per Schedule II of the Companies Act 2013, on the Fixed Assets) was Rs. 7.83 lacs as against previous year of Rs. 8.68 lacs.

The surplus for the current year was Rs. 13.87 lacs as compared to previous year Rs. 17.59 lacs.

To assist the members of the Association and in view of certain policy decisions of the Government the association had decided to set up special Membership Service and R & D fund. Keeping this in mind the Association had decided to set aside certain funds out of its surplus to the account. Since 2011 - 12, the association had set aside Rs. 10 lacs (utilised), thereafter in 2012-13 Rs. 50 lacs (Rs. 27 lac partially utilised and balance unutilised amount approx Rs. 23 lac had been offered as taxable income), in 2013-14 Rs. 40 lacs (utilised in current year fully), in 2014-15 Rs. 20 lacs (Rs. 14.19 lac partially utilised and balance unutilised amount approx Rs. 5.81 lac will be offered as taxable income in FY 2020-2021), 2015-16 Rs. 30 lacs (utilised), 2016 - 17 Rs. 10 lacs, in 2017 - 18 Rs. 5 lacs, in 2018-19 Rs. 7 lacs and in 2019-2020 Rs. 5 lac had been set aside. During the current year the association has not made any provision for transfer of fund to the said fund. As a result, total Member's Awareness and Research & Development Fund, now stands at Rs 27.00 lacs. R & D fund (renamed as Member's Awareness and Research & Development fund) will also be utilized for implementing classification of hotel projects, academic & awareness seminars for the benefit of members at large. This is done for use of fund in wider perspective for the benefit of members.

With several issues having legal connotations affecting the operations in our Industry, your Committee continues to allocate funds for several Legal cases, which involves payment of Legal fees to reputed Senior Counsels. The Committee sincerely appreciates your contribution for building up the Legal fund, to meet such expenses, which are incurred for the benefit of Membership services that your Association is committed to offer. During the year the Legal Fund contribution received from members was Rs. 7.86 lacs. As on 31st March 2021 the Legal Fund stands at Rs. 85.41 lacs.

Your Committee has been able to hold on to its investments and Surplus Funds which are parked in Fixed Term deposit with Banks and approved Mutual Fund. You will appreciate your committee's efforts in managing the investments of Rs. 534 lacs approx. as on 31st March 2021 including bank balance.

Reserve and Surplus of the Association has increased from approximate Rs. 105 lacs in 2007-08 to Rs. 619 lacs in 2020-2021. The investments stood at Rs. 504 lac against Rs. 521 lac in the previous year. Foreseeing falling interest rate on FDR's, your committee is constantly monitoring these investments to maximise the returns by investing part of money in approved mutual funds.

Membership

State	Hotel	Restaurant	Associate	Affiliate	Total	Previous Year
Maharashtra	514	268	75	14	871	859
Gujarat	134	19	5	7	165	166
Madhya Pradesh	100	7	0	4	111	110
Chhatisgarh	36	1	0	0	37	40
Goa	95	7	1	2	105	108
Daman and Diu	14	1	1	0	16	16
Dadara and Nagar Haveli	9	1	1	0	11	10
TOTAL :	902	304	83	27	1316	1309
Previous Year	899	305	78	27	1309	-

The Committee appeals to each one of you to recommend reputed Establishments in your area, to join the Association and strengthen its hand, to represent issues before the industry in a more forceful and effective manner.

CALENDAR OF EVENTS

Date	Topic
2nd April, 2020	Status Review Meeting with the Ministry of Tourism organized by FAITH and was attended by Mr. Gurbaxish Singh Kohli.
3rd April, 2020	Meeting with Shri. Yogendra Tripathi (IAS), Tourism Secretary of India over Video Call.
6th April, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
8th May, 2020	Membership Matters Liaison Sub-Committee Meeting on Conference Call.
9th May, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
18th May, 2020	Web Interaction with Shri. Aditya Thackeray, Hon'ble Tourism Environment & Protocol Minister of Maharashtra.
27th May, 2020	Webinar with VIP Consumers under GKUC & RPUC for HRAWI Pune & Lonavala Members only.
31st May, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
5th June, 2020	Meeting with Shri. Iqbal Chahal, Municipal Commissioner, M.C.G.M. and Mr. Parag Masurkar, Deputy Municipal Commissioner.
27th June, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
5th July, 2020	Web Meeting with the Hon'ble Chief Minister of Maharashtra, Shri. Uddhav Thackeray and the Hon'ble Tourism, Environment & Protocol Minister of Maharashtra, Shri. Aditya Thackeray.
28th July, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.

CALENDAR OF EVENTS

Date	Topic
30th July, 2020	Scholarship Trust Meeting on Zoom Video Conferencing Call.
14th August, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
23rd August, 2020	Grievience Redressal Meeting with Hoteliers who have entered into a MSA-Management Services Agreement with OYO.
7th September, 2020	Meeting with Mr. Rajnish Sheth (IPS), Director General, Anti-Corruption Bureau (ACB), Maharashtra.
7th September, 2020	Meeting with Mr. Jagjit Singh, Additional Director General of Police (Anti-Corruption), Maharashtra.
10th September, 2020	Sad Demise of Late Laxmi Chandiram Datwani, Mother of Mr. Dilip Datwani.
18th September, 2020	Sad Demise of Mrs. Elizabetha Kerkar, Wife of President of Honour, Dr. A. B. Kerkar.
18th September, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
25th September, 2020	Annual General Meeting on Zoom Video Conferencing Call.
28th September, 2020	Meeting with Shri. Uddhav Thackeray, the Hon'ble Chief Minister of Maharashtra.
28th September, 2020	Meeting with Smt. Valsa Nair Singh, Principal Secretary, GAD SEO-1, Civil Aviation & State Excise, Government of Maharashtra.
13th October, 2020	Meeting with Shri. Iqbal Chahal, Municipal Commissioner, M.C.G.M. and Shri. Chandrashekhar Chore, Deputy Municipal Commissioner, M.C.G.M.
17th October, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
22nd October, 2020	Meeting with Shri. Aditya Thackeray, the Hon'ble Tourism, Environment & Protocol Minister of Maharashtra.
26th October, 2020	Meeting with Shri. Aditya Thackeray, the Hon'ble Tourism, Environment & Protocol Minister of Maharashtra.
21st November, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.
15th December, 2020	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the Western Region.
17th December, 2020	Meeting with Smt. Valsa Nair Singh, Principal Secretary, Tourism, Civil Aviation & State Excise, Government of Maharashtra.
19th December, 2020	Executive Committee Meeting on Zoom Video Conferencing Call.

CALENDAR OF EVENTS

Date	Topic
21st December, 2020	Scholarship Trust Meeting on Zoom Video Conferencing Call.
11th January, 2021	Scholarship Interviews on Zoom Video Conferencing Call.
12th January, 2021	Scholarship Interviews on Zoom Video Conferencing Call.
13th January, 2021	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the Western Region.
18th January, 2021	FHRAI / FIHM / NOIDA COLLEGE Matters Liaison Sub-Committee Meeting via Zoom Video Conferencing Call.
20th January, 2021	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the Western Region.
22nd January, 2021	Executive Committee Meeting at & The Office of the Association& Mumbai & via & Zoom Video Conferencing Call.
2nd February, 2021	Felicitated the Hon'ble Tourism Minister of Maharashtra, Shri. Aditya Thackeray and Smt. Valsa Nair, Principal Secretary, Tourism, Civil Aviation & State Excise, Government of Maharashtra.
10th February, 2021	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the Western Region.
16th February, 2021	Sad Demise of Late Sajan Jawherlal Advani, Father of our Ex-Officio Member, Mr. D. S. Advani.
24th February, 2021	Executive Committee Meeting at & The Fern Sardar Sarovar Resort, Kevadia, Gujarat.
18th March, 2021	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the students of Sheila Raheja Institute.
24th March, 2021	Executive Committee Meeting at & The Trident, BKC & Mumbai.
24th March, 2021	Online FSSAI - Food Safety Supervisor Training in Advance Catering for the Western Region.

SUB-COMMITTEES

MANTRALAYA
PUBLIC RELATIONS & PUBLICITY
UNION GOVT. & MAHARASHTRA STATE
LEGAL MATTERS
FSSAI
CONSTITUTION
CLASSIFICATION
OFFICE MATTERS
IHQS
FINANCE AND TAXATION
MEMBERSHIP
SEMINAR & BUSINESS SESSION
ONLINE BOOKING MATTERS & FOOD SERVICE AGGREGATORS
AHAR COORDINATION
ENVIRONMENT AND R & D
HILL STATION
NEWS LETTERS & EDITORIAL
SOCIAL MEDIA MATTERS
FHRAI / FIHM / NOIDA COLLEGE

STATE CORDINATOR

Mr. SUMIT SURI
Mr. NARENDRA SOMANI
Mr. MENINO PROENCA
Mr. KAMALJEET SINGH HORA

CITY CORDINATOR

Mr. VIKRAMRAJ SHETTY
Mr. HARPREET SINGH
Mr. TEJ TAKLE
Mr. TEJINDER SINGH RENU
Mr. YATIN FUGRO
Mr. HARESH TANGAL

Mr. SHERRY BHATIA
Mr. GURBAXISH SINGH KOHLI
Mr. GURBAXISH SINGH KOHLI / MR. DILIP DATWANI
Mr. PRADEEP SHETTY
Mr. PRADEEP SHETTY
Mr. PRADEEP SHETTY
Mr. CHETAN MEHTA
Mr. CHETAN MEHTA
Mr. CHETAN MEHTA
Mr. DILIP KOTHARI
Mr. JIMMY SHAW
Mr. PARAMJIT SINGH GHAI
Mr. VIKRAMARAJ SHETTY
Mr. VIKRAMARAJ SHETTY
Mr. SATYEN JAIN
Mr. ANIL PATODIA
Mr. SHAIL BAROT
Mr. SHAIL BAROT
Mr. KAMLESH BAROT

MADHYA PRADESH
GUJARAT STATE
GOA
CHHATTISGARH
PUNE
AURANGABAD
NASIK
NAGPUR
UNION TERRITORY - DIU
UNION TERRITORY - DAMAN
UNION TERRITORY - DADRA NAGAR HAVELI & SILVASSA

LIST OF OBJECTIVES:

1. To enroll quality members from their respective areas.
2. To act as a spokesperson on behalf of the Association in their area.
3. To act as a conduit between local members and Secretariat for solving issues at local level and implementing Associations initiatives.
4. To help and assist in organizing events and provide information to the Secretariat for further actions.
5. To help and assist in gathering larger participation in Association's Conventions.
6. To help and assist in gathering Industry data through expert agencies appointed by the Association.

◆ The Public Relations Sub Committee under the Chairmanship of Mr. Gurbaxish Singh Kohli,

HIGHLIGHTS:

- Resolution on Excise License Fees – Continuous and regular efforts towards garnering attention from the Government on much needed relief from the excise license fee for the sector. Over the last year, the HRAWI relentlessly pursued the State excise authorities and followed it up with communications in the media about the developments on the matter. Towards the end of 2020, the Government accepted demands and decided to waive off the excise license fee on pro-rata basis along with the roll-back of the 15 per cent annual fee increase for the year 2020.
- Campaign for allowing FBOs to reopen – Since May 2020, HRAWI petitioned for restaurants, hotels and eateries to re-open. The Association held web meetings with several State authorities and the Minister of Tourism to apprise them of the deteriorating situation of the Hospitality industry. HRAWI also organized an on-ground activity under the #Upahargruhwachwa campaign where establishment owners and staff came out and demanded for the Government to save the Hospitality industry from the loss to income and jobs caused due to the lockdown. The communications were amplified through concerted PR activities including print, electronic and online media across the Western region.
- BMC's Tax Waiver – The several representations made to the BMC highlighting the plight of hoteliers and restaurateurs, HRAWI appealed the Municipal body to waive the property taxes for the entire industry. Through PR communications, the Association voiced out the plight of hotels and restaurants facing major cash crunch that the pandemic crises has brought leading to many establishments shutting down. The civic body has put the word out that hotels and restaurants are hoping for complete waiver on taxes or levies for the duration of at least 12 months.
- Industry Status for Hospitality – In a landmark move, Maharashtra State Government accorded Hospitality sector the status of an industry. On paper this was actually accorded to the sector back in 1999 however it came to fruition only now with HRAWI's continuous efforts ever since. Effective 1st April 2021, Hospitality is recognized as an industry and will be levied tariffs and duties on electricity, water, property, development and non-agricultural taxes at industrial rates.
- Felicitation of Shri Aaditya Thackeray - Earlier this year, HRAWI felicitated Shri Aaditya Thackeray – Hon'ble Minister of Tourism and Smt. Valsa Nair, Principal Secretary, Tourism & Excise to formally appreciate the Maharashtra Government's progressive disposition towards Hospitality and Tourism, and for its decision of granting Industry Status for Hospitality. The Government was commended for its commitment towards Ease of Doing Business for enterprises in the State in the presence of the media personnel.

◆ The Mantralaya Matters Sub-Committee, under the Chairmanship of Mr. Sherry Bhatia,

- 1) Letters welcoming and congratulating newly appointed Government Dignitaries and several other communications in regards to the parking norms, Excise Fees, Property Tax, Electricity Bill and other concerns raised by the Hospitality Industry, were sent to the Government Dignitaries in the Western Region.
- 2) A Web Meeting with the Hon'ble Tourism Minister of Maharashtra, Shri. Aditya Thackeray was organized to put forth the problems faced by the Hospitality Industry during this dire situation of the Covid-19 pandemic.

3) Also, various Meetings were held with the Hon'ble Chief Minister of Maharashtra, Shri. Uddhav Thackeray, the Hon'ble Tourism Minister of Maharashtra, Shri. Aditya Thackeray and Smt. Valsa Nair, Principal Secretary, Tourism, Civil Aviation & State Excise, Government of Maharashtra.

4) Your Association felicitated the Hon'ble Chief Minister of Maharashtra, Shri. Uddhav Thackeray, the Hon'ble Tourism Minister of Maharashtra, Shri. Aditya Thackeray and Smt. Valsa Nair, Principal Secretary, Tourism, Civil Aviation & State Excise, Government of Maharashtra.

5) Meetings were also held with Mr. Iqbal Chahal, Municipal Commissioner, M.C.G.M, the Deputy Municipal Commissioner, Mr. Parag Masurkar and Mr. Chandrashekar Chore, Deputy Municipal Commissioner, M.C.G.M. in regards to the non-payment of compensation offered to Hotels and Lodges that were acquired for quarantine purpose.

- ◆ **The Membership Sub Committee under the Chairmanship of Mr. Jimmy Shaw**, scrutinizes applications received for membership before they are admitted in the membership fold, as per the admission criteria, to ensure that quality of membership is maintained while achieving the membership target.

During the period April, 2020 to March 2021 the Membership Sub Committee admitted 46 New Members, 33 Hotel members, 08 Restaurant members and 05 Associate members.

- ◆ **The Newsletter & Editorial Sub Committee under the Chairmanship of Mr. Shail Barot**, continues with the regular publication of the monthly HRA NOW Magazine. The publisher is constantly under the guidance of the Chairman for latest topics related to the hospitality industry and it was being ensured that the coverage was in sync with the schedules given to the publisher. New sections that were added in the magazine in the past such as, New Kids on the block, where new members were given a special note and photo space, to showcase their property, a feature on different cities in the Western Region and an exclusive coverage of one Hotel and one Restaurant member property in that City, is yet being published on a monthly basis. The Chairman has tried his best to schedule interviews of stalwarts from the Hospitality industry to give our readers an insight on their views on the industry and happenings, thus increasing the exposure and knowledge of our members.

An initiative that was kick-started in the year 2016 by the Newsletter Sub Committee, e-Newsletters yet continues to deliver the latest happenings of the industry straight to the members inbox. An online version of the most talked about news and articles of the magazine, are being handpicked and dropped into the e-Newsletter, which is then being sent out to the members.

These links are live and takes the reader straight to the website to read the entire story. The members are also up-to-date with a new series of e-mailers called HRA News. A weekly email blast that covers the various legal issues faced by our Industry and its progress thereof, which is much more frequent than the magazine which comes out once in a month.

- ◆ **Social Media Sub Committee under the Chairmanship of Mr. Shail Barot**, In an initiative to keep up with the ever changing trends, a Facebook page for HRAWI was created in the month of September, 2011 with just 12 members. Under the Chairmanship of Mr. Shail Barot and along with constant efforts from the office and an external social media agency, the number of members today have crossed 9,545 and counting! The page is updated on a daily basis with all the happenings of the Hotel & Restaurant Industry, along with an exclusive preview and coverage of events held by HRAWI.

In the month of March and April there were two campaigns that were executed by the social media team. One was the #GoDirect campaign, where followers were recommended to book, order and interact directly with hotels and restaurants and not go through booking channels and aggregators. The campaign was successful and saw a number of likes and shares.

The second campaign that was planned and executed was the #RoziRoti campaign. Across the Western region, restaurants and Hotels were guided to a silent protest against the unjust rules and regulations imposed on the hospitality industry during the Covid-19 pandemic. The hospitality industry was specifically targeted and we were blamed as being the reason for the

spread of the virus. This campaign saw a huge turnout of restaurant owners standing outside their premises with pla cards and all the photos and videos of the silent protest has been carried on all our social media platforms.

A YouTube channel under the name of HRAWI has been created where videos of all HRAWI events such as seminars, convention business sessions, press releases, etc have been uploaded on a weekly basis. Each of these videos have been viewed numerous times by our members since the channels inception.

- ◆ **The Legal Matters Sub Committee under the Chairmanship of Mr. Pradeep Shetty**, intervenes and assists our Members by extending its support in terms of issues such as IPRS, PPL, ISRA, Novex, MRP, Property Tax, MPCB, BMC, OTA Matter, CCI Matters, Excise Matters, Service Tax Matter etc. On the Copyright issue there were two consultation meetings with the Commerce Ministry with all stake holders. It was proposed to change the law where there would be one Copyright Society for one class of work.

Mr. Shetty has been in the forefront to represent on topics of current interest not only with the government on Centre and State level but also amongst the membership fraternity PAN INDIA, and is in continuous dialogue with the Government on topics pertaining to the Hospitality and Tourism Industry.

He has played an important role in formulating and presenting the Pre-Budget Memorandum to the State / Central Government and was the Key Instrument in driving the long awaited recognition of Industry Status which was granted in the year 1999 but came into reality only in the year 2019.

Now the Industry will have the benefits of Electricity rate, electricity charges, water charges, property tax, development tax, increased carpet area ratio and non-agricultural tax shall be charged at the industrial rates with effect from 1st April, 2021. In Maharashtra State. This committee has also taken up the issue of victimization of small Hotel members by Oyo rooms through a task force along with Mr. P S Ghai. HRAWI has consolidated all affected Hotels in the region who have faced various issues like non-payment of dues, termination of contracts etc.

Novex Petition -

HRAWI has filed a writ petition being aggrieved by the failure of the Union of India and the Copyright Office to discharge their duties under the Copyright Act, 1957 and effectively regulate the business of issuing and granting licenses. Union of India and the Copyright Office have also failed by not taking any measures against Novex Communications Private Limited who is carrying on the business of issuing and granting licenses without being registered as a Copyright Society. There are no interim orders in the matter as yet and final hearing is awaited.

CCI Issue. OYO / MMT matter -

FHRAI has filed the Complaint case against Make My Trip, Go Ibibo and Oyo Rooms in Competition Commission of India on 5th April, 2019 to institute an Inquiry against Make My Trip, Go Ibibo and Oyo Rooms and to direct the parties to charge the commission in the range of 10-15% and also to discontinue to charge Hotel Service Fee deceptively in the garb of hotel charging the same; or direct that it to be fixed mutually and passed on to the Hotel.

Competition Commission of India in the order dated 28.10.2019 directed the DG(Director General) to initiate the investigation against MMT-Go and OYO for alleged violation of the Section 3(4) of the Competition Act i.e. resale price maintenance and also to initiate investigation under Section 4 of the Act i.e. abuse of dominance against MMT-Go, and submit a report to the commission within 150 days on the Complaint case filed by FHRAI on 5th April, 2019 against Make My Trip, Go Ibibo and Oyo Rooms in Competition Commission of India.

This case is being followed up and steered by a task force comprising of mr Jimmy Shaw, Mr. Nirav Gandhi, Mr. Vikramraj Shetty, Mr. Chetan Mehta and Mr. Gurbaxish Singh Kohli along with Mr. Shetty from HRAWI.

Excise Matter

HRAWI filed writ petition seeking waiver of Excise License fee on account of closures as also prayed for installments in payment. The Bombay HC in WP no 11021 of 2021 was pleased to grant HRAWI members facility of paying on 50 % of the license fees and renew, pending the petition.

- ◆ **The FSSAI Sub Committee under the Chairmanship of Mr. Pradeep Shetty**, organized FSSAI Certification Programme, for Supervisor Training in Advance Catering and Master Training Programme that was in the State of Maharashtra, Gujarat, Madhya Pradesh, Chhattisgarh, Goa and the Union Territories of Daman Diu and Silvassa.

Details of the FSSAI Training programmes held in the year 2020-2021:

Date	Name of the Training Programme	Total No. of Programme	Total No. of Participants	States
1	MASTER & SUPERVISORY TRAINING PROGRAMME	6	198	Maharashtra, Gujarat, Madhya Pradesh, Chhattisgarh, Goa and The Union Territories of Daman, Diu & Silvassa and Dadra & Nagar Haveli.
	TOTAL	6	198	

- ◆ **The Classification Sub Committee under the Chairmanship of Mr. Chetan Mehta**, continued to pursue with the Government of India regarding requisite changes in the Classification /Reclassification norms for Hotels and Restaurants.

The Sub Committee continues along with its counterpart in FHRAI, to have a dialogue with MOT officials regarding representations made on the STP, and for the Pollution Control norms requirement and regarding the revised guidelines amendments.

In the year under review, there were a total of 47 Classifications / Re-classifications inspections done, out of which 30 Hotels were approved, 17 were kept pending/rejected. All HRAWI member Establishments are being appraised beforehand with regards to the revised Classification / Reclassifications norms.

- ◆ **Goa Liaison Sub Committee under the Chairmanship of Mr. Menino Proenca,**

a) Excise

They requested the Govt. of Goa to reduce 50% excise renewal license fees & also not to impose any penalty for late payment due to the pandemic. They have also requested to extend timing for liquor service and to allow excise license in farm stays, Eco Tourism units, guest houses etc for consumption of liquor.

b) Garbage / License Fees

Representation was made to the State Govt. to request the local Panchayat/Municipality to reduce the garbage fees during lockdown period as the authorities did not collected the garbage for last 6 months and to ask local bodies to reduce 50% trade licence/taxes collected by Panchayat/Municipality for operation.

c) Charter Flights

The State Govt. was requested to reduce parking fees for the chartered flights and the Govt has accepted the same, also requested to allow the flights to land in Goa from safe destination and bubble to be formed. It was also suggested incentives that to be provided for the charter operators by way of waiver of landing & airport fees from 1st March 2021 to 1st March 2022. It was also requested that a 100% reduction of visa fees to be given on all tourist visas between the same period through the tourism promotion and marketing budget as this will help the industry revive itself by competing with other neighbouring tourist destinations.

d) Taxi Issue

On the issue of Tourist taxis in Goa the State Govt. has directed all the taxi operators to compulsorily install taxi meters as per the High court order. The Govt. supported the services of Goa miles and other app based taxi aggregators to enter Goa. This will help tourist to have pleasant experience and also give the govt. the revenue in the form of taxes.

e) Goa Tourism Board

The Goa Govt. has formulated Goa tourism Board which comprises of different stakeholders from trade & travel industry, in order to promote tourism & develop its infrastructures. The Dept of Tourism has drafted a Goa tourism policy which explores Goa beyond beaches emphasizing on Eco tourism, hinterland tourism & other attractions.

The State Tourism Dept has made it compulsory to regularize all the unregistered hotels like homestays, guest houses etc under Goa Tourist Trade Act.

A letter was addressed to the Goa State Pollution control board to renew licenses without any penalty. A representation was made to the Power minister for moratorium and waiver of electricity charges along with the waiver of the minimum demand for HT consumers.

The Govt has given a nod to build a convention centre & multiplex for seating capacity of 5000 & 800 seats respectively at Donapaula on PPP model.

The Govt. was requested to treat those working in the hospitality industry as frontline workers, and vaccinate them.

- ◆ **The Office Matters Sub-Committee under the Chairmanship of Mr. Chetan Mehta**, Like every year, consistency in Staff welfare activities was maintained and also a few have been implemented. Important training programmes such as Awareness of Sexual Harassment of Women at Workplace and have also been conducted.

The Office of the Association also underwent routine maintenance related activities of the property with particular reference to the Reception area, treatment on White ants and regular Pest Control were carried out.

To protect individual against Covid-19, all necessary precautionary measures such as social distancing, placing hand sanitizer at the entrance, Use of disinfectant Spray, Compulsory Use of Face Masks, Hand Gloves, Temperature check of Staff Members as well as Visitors, Monthly Sanitization, etc. are followed by the Office of the Association.

In an endeavour to streamline the Members / Office documentation, records, etc., the office has maintained the continuity of scanning all documentation (hard copies) and are gradually compiling Folders in soft copies, accordingly.

The Office Stores were reviewed and has been reorganized.

- ◆ **Union Govt. & Maharashtra State Matters** During the turbulent times of the COVID 19 pandemic and various lockdowns across the country, The associates through FHRAI had worked continuously for the benefit of its member's. Industry's voice as an apex body was taken to the Government at various levels and in different Ministries, to seek support for industry's survival and revival. Several tasks have been undertaken by FHRAI for the benefit of the members, listed here-below are the most important ones:

1. Representations during COVID Times: The Federation has been assiduously advocating to the highest authorities in the Government for some hospitality industry specific relief measures that included financial packages, quarantine guidelines, power tariff relaxations, waiver of statutory payments & penalties, compliance issues to name a few. More than 150 representations have been submitted by the Federation to various government authorities during this period.

2. FHRAI Webinar Series: FHRAI organized a number of interactive webinars with policy makers to appraise them about the huge damage occurred to the hospitality industry and the need for immediate relief for the sector. The Federation also organized webinars on hospitality related topics, with prominent hoteliers and professionals gracing the events as speakers. More than twelve sessions have been conducted which had covered issues related to Legal Challenges, Survival to Revival initiatives, future of Housekeeping etc.

3. FHRAI COVID Training Programme: Another value addition for our members was through the FHRAI Training Programme - the FSSAI approved COVID 19 Awareness Programme of Food Training and Certification (FOSTAC). An initiative exclusively for the hospitality industry professionals, we have conducted more than forty such sessions and have trained more than three thousand professionals.

4. **Work for Our Staff Campaign:** FHRAI in association with Eureka Forbes, launched the 'Work for Our Staff' Campaign' to provide temporary employment support to the jobless hospitality professionals in the country.

5. **OYO Grievance Redressal Forum by FHRAI:** In order to take up the issues against OYO Rooms especially of those hotels who were left in a lurch during Covid - 19 by the OYO, FHRAI started a national wide data collection of all aggrieved parties against OYO to decide upon a resolution mechanism of these issues.

6. **Affiliation of FHRAI – IHM:** During the year, FHRAI made concerted efforts to receive the affiliation for the FHRAI Institute of Hospitality Management in Greater Noida from the NCHMCT and the application of affiliation was submitted after completing all requisite formalities Under the aegis of FHRAI – IHM, the online training programs of FHRAI, especially the FSSAI approved COVID 19 awareness training programmes were organized, during this period.

7. **Media Advocacy:** Media advocacy plays a very major role in highlighting the issues of the hospitality industry before the government and in public domain for its positive resolution. With this objective, FHRAI engaged a Media Agency and proactively undertaken and highlighted the issues being faced by the hospitality sector. We would once like to convey that the FHRAI have always been standing in solidarity with its members and will keep on putting its best efforts to seek remedies from both Central and State governments in the form of Relief, Help, Aid, Assistance, and other related benefits for the Hospitality Industry.

- ◆ **Scholarship Matters under the Chairmanship of Mr. Vivek Nair,** The Scholarship Trust distributed Scholarship to needy and deserving students in the six IHMs. The Trust is looking at different avenues for awarding Scholarships to the needy and deserving students and continues looking at Institutes, which require help in the form of books, etc. Total 58 students were granted Scholarship.

The Trust is also in touch with various Hotels / Restaurants who could recommend this Scholarship to their employees & children who are pursuing their careers in the Hospitality sector and are in need of this monetary support, to be given these Scholarships. It was recommended that all the Hotels / Restaurants put up notices in English to draw attention to the scholarship given by the HRAWI Scholarship Trust.

- ◆ **Finance & Taxation Matters Sub Committee under the Chairmanship of Mr. Dilip V Kothari,** played an active role in advising the Trust and the Association on various Direct and Indirect Tax and investment matters in the best interest of the association. He with his team represented your Association in past on important aspects such as GST, Direct & Indirect taxes, Organised Seminar at IMC Chamber of Commerce and Industry, and the various levels to address the issues about Industry at large. Represented the association for Central as well as state GST council and was instrumental in abolishing the 28% slab of GST for tariff above Rs. 7,500/- and many other benefits for the fraternity in past years.

- ◆ **The Aurangabad City Matters under the Chairmanship of Mr. Harpreet Singh,** the association through the Aurangabad Hotels and Restaurants Association - AH&RA - tried its best to support it's members through a very challenging year. They have been disseminating Covid Safety information and resources. Our members have been proactive in implementing government and FHRAI directives on Covid Safety compliance to ensure the safety of guests and employees. HRAWI & AH&RA are thankful for the support of the local administration to hold camps for our employees to get free RT PCR testing, as well as free follow up testing at Government centres. Currently talks are in process to hold vaccination camps for our employees on priority basis. We are proud to announce that several of our members supported Covid relief efforts by donating bed and bath linen and personal care amenities to the city's Covid care centres, as well as donated free and subsidized meals, and food supplies. Some members supported the administration by offering their establishments as isolation and quarantine centres virtually at cost.

They participated in discussions with the administration and tourism fraternity to develop SOPs for the reopening of monuments in and around Aurangabad.

With pressures on revenue, they looked at costs and held discussions on key areas of cost rationalization. Some of the best vendors in the city for F&B consumable and tabulated indicative fair pricing as a reference guide for members. They have also guided members, where possible, to take advantage of the few relief schemes offered by the Government with reference to short term PF support, interest moratorium on loans reduction of electricity loads, and MSME registration to name a few. Based on the announcement of industry status for hospitality, we got our members to write to the Municipal Corporation for a reduction in Property Tax and to MSSEDCL to be charged industrial instead of commercial tariffs. We also assisted members to revise contractual agreements to allow for Covid related eventualities.

Unfortunately, a lot of our efforts were directed towards disseminating information on various lockdown orders and its correct implementation, especially when local administration orders varied from State directives. We have also been actively engaged in advocacy with the local administration and State Government for appropriate relief to our members and have also been working jointly with other industry bodies as part of this effort.

- ◆ **The Environment and R&D Sub Committee under the Chairmanship of Mr. Satyen Jain**, worked on RO water bottling plant for hotels - as a lot of pollution is created in plastic bottles and efficient system of generating RO water at the hotel, bottled in a glass bottle. This will bring down the plastic wastage and the cost will be cheaper in long term than buying water from outside.

The Committee worked on waste Converting Bio gas from Organic waste and also the following:

a) Pyrolysis Oil

Pyrolysis is a process of chemically decomposing organic matter in absence of oxygen under pressure to create a bio crude or bio-oil which is a synthetic fuel. Idea to use hotel organic waste and convert in oil which can be used for boilers and Diesel genset.

b) ECM (electronically commuted motor)

By using this motor we can save 40 % electricity in AHUs Additional saving chiller consumption up to 3-5% Improve reliability and redundancy.

c) White paper on Green Hotel

White Paper on how to build Green Hotels was prepared by Mr. Sandeep Talavlicar covering such issues like planning and selection, Water conservation, Minimum energy efficiency, India first platinum rated hotel initiatives & green building rating system.

- ◆ **The Nagpur Matters Sub Committee under the Chairmanship of Mr. Tejinder Singh Renu**, after almost four months of lockdown, finally in July 2020 unlock was initiated by the Union Government. For convenience of members, Nagpur Residential Hotels Association (NRHA) bought branded, made in India, digital thermometers in quantity with good warranty for all its members and were distributed amongst the members, complementarity.

Appreciating the initiative by the State Govt to grant Hotels as Industrial status, in November 2020, a delegation of NRHA met Shri Prashant Sawai – Deputy Director MTDC Nagpur and submitted memorandum. Likewise, this memorandum was to Shri Uddhav Thackeray – Hon'ble Chief Minister, Shri Aaditya Thackeray – Hon'ble Tourism Minister and Smt. Valsa Nair Singh – Hon'ble Principal Secretary, Ministry of Tourism, Mumbai. Shortcomings in the policy were highlighted. Considering pandemic economic losses, waiver of property tax on hotels for at least 6 months was also demanded.

In January 2021, a delegation of NRHA met and submitted a memorandum to Shri Dayashankar Tiwari – Hon'ble Mayor of Nagpur Municipal Corporation (NMC) and requested for waiver of property tax on hotels for the period of at least 6 months.

NRHA delegation met Shri Radhakrishnan B. – Hon'ble Municipal Commissioner, NMC with request to permit restaurants to work up to 1 pm which was earlier permitted, post Covid.

In March 2021, NRHA delegation met State Energy & Guardian Minister Dr. Nitin Raut twice and submitted a memorandum on issues related to relaxation of restaurant and banquet restrictions as the allowed timings were absolutely illogical. Also requested the Minister that Industry status policy by the State Government is not practical as almost 95% of the hotels will not get the benefit and the entire purpose of the policy will get defeated.

In the same month, NRHA delegation again met Shri Radhakrishnan B. - Hon'ble Municipal Commissioner, NMC with regards to relaxation on closing timings on restaurant, marriage lawns and banquets.

◆ FHRAI.

The Association nominated **Mr. Gurbaxish Singh Kohli, Mr. Sherry Bhatia, Mr. Pradeep Shetty, Mr. Nirav Gandhi, Mr. Paramjeet Singh Ghai, Mr. Jimmy Shaw** and **Mr. Param Kannampilly** on the FHRAI Executive Committee for the year 2020–2021.

The FHRAI elected the following as the Office-bearers for the current year:-

Mr. Gurbaxish Singh Kohli	Vice-President
Mr. K. Nagaraju	Vice-President
Mr. Surendra Kumar Jaiswal	Vice President
Mr. DVS Somaraju	Hon. Treasurer
Mr. Pradeep Shetty	Jt. Hon. Secretary
Dr. M. Venkadasubbu	Jt. Hon. Secretary

◆ FHRAI NEWS FROM THE AFFILIATED ASSOCIATIONS.

The Daman Hoteliers Association, the South Gujarat Hotel and Restaurant Association, the Chhattisgarh Hoteliers Association and the Madhya Pradesh Hoteliers Association organized events during the year under review, to bring into focus the issues facing the Hospitality Industry. Your Committee heartily welcomes the initiatives of these affiliated members.

◆ EXECUTIVE COMMITTEE.

At the last Annual General Meeting, Mr. Shail Barot and Mr. Vikramraj Shetty were elected by the Restaurant Members to represent the Restaurant category, while Mr. Chetan Mehta, Mr. Sherry Bhatia, Mr. Sumit Suri and Mr. Vijay Bahri were elected by the Hotel Members, to represent the Hotel category. Your Committee, Co-opted Mr. Sandeep Talaulicar & Mr. Vinay Albuquerque, members who hold their Office till the forthcoming Annual General Meeting.

Your Committee invited Mr. Sanjay Sethi, Mr. David Mathews, Mr. Atul Bhalla, Mr. Sanjay Singh and Mr. Ritesh Sharma as special invitees for the current year, who hold their office, till the forthcoming Annual General Meeting. At the meeting held immediately after the 70 th Annual General Meeting, Mr. Sherry Bhatia was elected as the President for one year and the following Office Bearers were elected.

Mr. Pradeep Shetty	Sr. Vice President
Mr. Chetan Mehta	Vice President
Mr. Jimmy Shaw	Hon. Secretary
Mr. Paramjit Singh Ghai	Jt. Hon. Secretary
Mr. Dilip V. Kothari	Hon. Treasurer

At the forthcoming Annual General Meeting Mr. Pradeep Shetty and Dr. Suhas Awchat Shetty representing the Restaurant category and Mr. Vijay Shewakramani, Mr. P. S. Ghai, Mr. Satyen Jain and Mr. Gurbir Bedi representing the Hotel category retire by rotation. An Election Intimation would be issued announcing the Election schedule for the current year and the same would be dispatched to all Hotel and Restaurant category members.

Your Committee continues to have the privilege of the valuable guidance of the President of Honour, Dr. Ajit B. Kerkar, Member of Honour Mr. Vivek Nair and all the past Presidents, functioning as Ex-Officio members of the Committee, extended their wholehearted support. The Advisory Council constituted and chaired by the President of Honour, Dr. Ajit B. Kerkar provided valuable guidance to the Executive Committee. Fourteen Meetings of the Executive Committee were held during the year under report and the attendance details of the Committee members at the meetings held are as under:-

6th April 2020, 9th May 2020, 31 st May 2020, 27 th June 2020, 28 th July 2020, 14 th August 2020, 18th September 2020, 25th September 2020, 17th October 2020, 21st November 2020, 19th December 2020, 22nd January 2021, 24 th February 2021 and 24th March 2021.

The attendance of the Committee members at the meetings held during the financial year 2020-21 was as under

Name	No. of Meetings Attended	Year of the 1st appointment on the Committee	No. of years on the Committee	Date of Birth
Dr. Ajit B Kerkar	1	1966	55	12th June,1932
Mr. Vivek Nair	8	1990	31	3rd January,1952
Mr. Sherry Bhatia	14	1998	22	27th April,1952
Mr. Pradeep Shetty	14	2005	16	14th October,1973
Mr. Chetan Mehta	14	2010	11	26th April,1968
Mr. Jimmy Shaw	13	2009	12	19th June,1965
Mr. P. S. Ghai	14	2011	10	10th April, 1959
Mr. Dilip Kothari	13	2007	13	15th January,1967
Mr. Vijay Shewakramani	12	2009	12	10th February,1957
Dr. Suhas Awcha	9	2015	6	9th January,1958
Mr. Gurbir Bedi	14	2015	6	9th December,1974
Mr. Satyen Jain	8	2017	3	25th November,1978
Mr. Narendra Somani	12	2008	13	15th February, 1966
Mr. Menino Proenca	12	2019	2	3rd September,1951
Mr. Amrish Arora	10	2019	2	7th March,1968
Mr. Vikramraj Shetty	11	2018	2	21st June,1975
Mr. Vijay Bahri	6	2019	2	12th May,1982
Mr. Shail Barot	5	2015	6	7th May,1989
Mr. Sumit Suri	8	2015	6	22nd May,1975
Mr. Sandeep Talaulicar	9	2018	3	21st May,1964
Mr. Vinay Albuquerque	0	2020	1	6th April,1974

The attendance of the Committee members at the meetings held during the financial year 2020-21 was as under

Name	No. of Meetings Attended	Year of the 1st appointment on the Committee	No. of years on the Committee	Date of Birth
Mr. Sanjay Sethi	11	2019	2	18th January, 1965
Mr. David Mathews	3	2020	1	19th September, 1967
Mr. Atul Bhalla	1	2020	1	1st January, 1968
Mr. Sanjay Singh	2	2020	1	23rd November, 1963
Mr. Ritesh Sharma	2	2020	1	5th November, 1980
Mr. Dinesh Khanna	5	1986	36	29 th October, 1950
Mr. S. P. Jain	0	1990	31	4th September, 1950
Mr. Suresh Talera	0	1981	38	20th August, 1948
Mr. Kamlesh Barot	11	1995	26	26th September, 1961
Mr. D. S. Advani	13	1998	22	19th August, 1965
Mr. Bharat Malkani	9	1997	21	29th October, 1965
Mr. Dilip C. Datwani	8	2007	13	15th January, 1967
Mr. G. S. Kohli	13	2006	15	23rd April, 1964
Mr. Kamaljeet Singh Hora	5	2019	2	15th August, 1967
Mr. Harpreet Singh	8	2018	3	3rd February, 1963
Mr. Tej Takle	8	2018	3	13th April, 1972
Mr. Tejinder Singh Renu	9	2018	3	15th September, 1967
Mr. Yatin Fugro	6	2018	3	19th August, 1970
Mr. Haresh Tangal	11	2018	3	1st October, 1961
Mr. Prrem Tiwari	6	1998	22	11th January, 1953
Mr. Nirav Gandhi	7	2008	13	16th April, 1969
Mr. Vishamber Shewakramani	0	2006	15	9th December, 1954
Mr. Devendra Bharna	1	2019	1	29th July, 1964
Mr. Taljinder Singh (From Taj)	0	2019	1	24th March, 1969

◆ **EXTRACT OF ANNUAL RETURN OF THE COMPANY IS ANNEXED HEREWITH AS ANNEXURE I TO THIS REPORT.**

◆ **DIRECTORS' RESPONSIBILITY STATEMENT**

Your Executive Committee members state that:

(a) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;

(b) the committee members have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the income and expenditure account of the company for that period;

(c) the committee members have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;

(d) the committee members have prepared the annual accounts on a going concern basis; and

(e) the committee members have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

◆ **SECRETARIAT**

There were no employees drawing remuneration in excess of limits specified under Rule 5(2) of the Companies (Appointment and Remuneration) Rules, 2014 and amendments thereto.

Your Committee, places on record its appreciation for the sincere and devoted services rendered by the Association staff.

◆ **AUDITORS**

M/s. MVK & Associates, Chartered Accountants having firm Registration No. 120222W, were appointed as Auditors of the Company at the 70th Annual General Meeting of the Company to hold office till the conclusion of the forthcoming Annual General Meeting and are eligible for reappointment.

◆ **AFFILIATION**

Your Association continues to interact with CII, FICCI, IMC, ASSOCHAM and MEDC and is the constituent organization member of FHRAI.

◆ **ACKNOWLEDGMENT**

Your Committee places on record its sincere appreciation, for the help and assistance received from various Government functionaries in resolving issues before the Industry.

The Committee also appreciates the gesture of Goodwill and Hospitality extended by the Management of various member Hotels and Restaurants and Clubs in organizing functions and meetings of the Association at their prestigious properties.

For and on behalf of the Executive Committee.

Sherry Bhatia

PRESIDENT

Dated: 23rd June, 2021.

EXTRACT OF ANNUAL RETURN



ANNEXURE I TO THE EXECUTIVE COMMITTEES' REPORT FOR THE YEAR ENDED 31ST MARCH, 2021

FORM No. MGT - 9

EXTRACT OF ANNUAL RETURN

As on the financial year ended on 31st March, 2021

Sr. No.	Particulars	Details
	REGISTRATION AND OTHER DETAILS	
I	I) CIN	U91110MH1951NPL008380
	ii) Registration Date	03/02/1951
	iii) Name of the Company	Hotel and Restaurant Association (Western India)
	iv) Category/Sub-Category of the Company	Company limited by guarantee and Registered under Section 8
	v) Address of the Registered office and contact details	4, Candy House, Mandlik Road, Colaba, Mumbai - 400 001. Tel. No. 22024076/22831624/22819773
	vi) Whether listed Company (Yes/No)	No
	vii) Name, Address and Contact details of Registrar and Transfer Agent, if any	Not Applicable
II	PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY	The Company is a Section 8 Company formed primarily for encouraging, promoting and protecting the interests of Hotels and Restaurants.
III	PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES	Not Applicable
IV	SHARE HOLDING PATTERN	The Company is limited by Guarantee hence not applicable.
V	INDEBTNESS	Nil
VI	REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PRSONAL	No remuneration is paid to any Director. The Company is not required to appoint any KMP u/s 203 of the Companies Act, 2013
VII	PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:	No penalties, punishments of compounding of offences has been levied by any authority.

To the Members of Hotel & Restaurants Association (Western India)

Report on the Standalone Financial Statements

Opinion

We have audited the accompanying financial statements of **Hotel & Restaurants Association (Western India)** ("the Association") which comprises the Balance Sheet as at March 31, 2021, the Statement of Income & Expenditure for the year then ended and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principle generally accepted in India, of the state of affairs of the association as at March 31, 2021 and Surplus, for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report. We are independent of the Association in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reporting of key audit matter as per SA 701, Key Audit Matter are not applicable to the association as it is not a listed company.

Responsibility of Management for the Standalone Financial Statements

The management of the Association is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position and financial performance of the Association in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Association and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the association's management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those management of association are also responsible for overseeing the association's financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the

aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(l) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the association has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Associations to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

1. The Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 is not applicable as per Para 1 (2) (iii) of CARO, 2016.
2. As required by Section 143(3) of the Act, we report that:
 - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b. In our opinion, proper books of account as required by law have been kept by the Association so far as it appears from our examination of those books.
 - c. The Balance Sheet, the Statement of Income and Expenditure dealt with by this Report are in agreement with the books of account.
 - d. In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

- e. On the basis of the written representations received from the directors as on 31st March, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- f. Since the Association's income as per last audited financial statements is less than Rs. 50 Crores and its borrowings from banks and financial institutions at any time during the year is less than Rs. 25 Crores, the Association is exempted from getting an audit opinion with respect to the adequacy of the internal financial controls over financial reporting of the association and the operating effectiveness of such controls vide notification dated June 13, 2017; and
- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Association does not have any pending litigations which would impact its financial position.
 - ii. The Association did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There has not been an occasion in case of the Association during the year under report to transfer any sums to the Investor Education and Protection Fund. The question of delay in transferring such sums does not arise.

For MVK Associates
Chartered Accountants
Firm Registration No.120222W

C.A.Vishnu Garg
Partner
Membership No. 045560

Place: Mumbai
Date: 23rd June, 2021.

Balance Sheet as at 31st March, 2021

(Currency: Indian Rupees)

	Note	As At 31st March, 2021	As At 31st March, 2020
Funds & Liabilities			
Reserves and Surplus	2	6,19,46,994	6,27,74,650
Current Liabilities			
a) Short Term Borrowings	3	-	-
b) Trade Payables			
- Dues of micro enterprises and small enterprises		8,99,435	13,72,796
- Dues of Creditors other than micro enterprises & small enterprises		25,71,714	36,48,832
c) Other Current Liabilities	4		
d) Provision for Tax	5	4,84,874	3,55,879
Total		6,59,03,017	6,81,52,157
Assets			
Non Current Assets			
a) Property, Plant & Equipments			
i) Tangible Assets	6	87,72,601	1,04,33,082
ii) Intangible Assets		1,55,687	1,09,981
iii) Capital Work in Progress		-	-
iv) Intangible Asset under Development			
b) Non-Current Investments	7	3,06,00,000	4,58,57,663
Total		3,95,28,288	5,64,00,726
Current Assets			
Cash and Bank Balances	8	30,73,951	23,75,770
Sundry Debtors	9	-	2,284
Short-Term Loans and Advances	10	2,33,00,779	93,73,378
Total		2,63,74,729	1,17,51,431
Total		6,59,03,017	6,81,52,157

Summary of Significant Accounting Policies

1

As per my report of even date.

For and on behalf of Executive Committee

For MVK Associates

Chartered Accountant
FRN No. 120222W

Partner: CA. Vishnu Garg
Membership No. 045560

PLACE : MUMBAI
DATE : 23rd June, 2021

SHERRY BHATIA

President
DIN - 00446300

CHETAN JASHWANT MEHTA

Vice President
DIN - 00235911

PARAMJIT KEHAR SINGH GHAI

Jt. Hon. Secretary
DIN - 02067299

PLACE : MUMBAI
DATE : 23rd June, 2021

PRADEEP SHETTY

Sr. Vice President
DIN - 02986930

JAMSHED PESI SHAW

Hon. Secretary
DIN - 00562773

DILIP V. KOTHARI

Hon. Treasurer
DIN - 00011043

(Limited by Guarantee)

Statement of Income & Expenditure for the year ended 31st March 2021

(Currency: Indian Rupees)

	Note	Year Ended 31st March, 2021	Year Ended 31st March, 2020
I. Income			
a) Revenue from Operations	11	1,07,06,475	1,11,82,723
b) Other Income	12	5,05,485	11,00,768
TOTAL INCOME		1,12,11,960	1,22,83,491
II. Expenses			
a) Employee Benefits Expenses	13	28,74,446	27,49,383
b) Depreciation and amortization Expenses	6	7,83,154	8,68,599
c) Other Expenses	14	61,67,764	64,06,753
d) Amount transferred to Member Awareness Fund		-	5,00,000
TOTAL EXPENSES		98,25,364	1,05,24,735
III. Profit Before Tax, Extraordinary & Exceptional Items (I-II)		13,86,595	17,58,757
IV. Extraordinary & Exceptional Items		-	-
V. Profit Before Tax (III - IV)		13,86,595	17,58,757
VI. Taxes			
a) Current Tax		-	-
b) Earlier Year Taxes		-	-
c) Deferred Tax		-	-
d) Minimum Alternate Tax		-	-
Excess of Income Over Expenditure carried to Balance Sheet		13,86,595	17,58,757

Summary of Significant Accounting Policies

1

Notes to Financial Statements

2-16

As per my report of even date.

For and on behalf of Executive Committee

For MVK Associates

Chartered Accountant

FRN No. 120222W

Partner: CA. Vishnu Garg

Membership No. 045560

PLACE : MUMBAI

DATE : 23rd June, 2021

SHERRY BHATIA

President

DIN - 00446300

CHETAN JASHWANT MEHTA

Vice President

DIN - 00235911

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Jt. Hon. Secretary

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Hon. Secretary

DIN - 00562773

DILIP V. KOTHARI

Hon. Treasurer

DIN - 00011043

PLACE : MUMBAI

DATE : 23rd June, 2021

Notes to the Financial Statements for the year ended March 31, 2021

NOTE '1' SIGNIFICANT ACCOUNTING POLICIES FORMING PART OF THE BALANCE SHEET AS AT 31st MARCH, 2019 AND INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED ON THAT DATE:

A. GENERAL :

The financial statements are prepared under the historical cost convention, on the basis of a going concern and as per applicable Accounting Standards. The preparation of financial statements is in conformity with generally accepted accounting principles (GAAP). The company follows mercantile system of accounting and recognizes income and expenses on accrual basis except those with significant uncertainties.

B. FIXED ASSETS :

Fixed Assets are stated at cost of acquisition less accumulated depreciation/ amortization.

C. DEPRECIATION / AMORTISATION

Depreciation is provided on written down value method in the manner specified in Schedule II of the Companies Act, 2013.

D. INVESTMENTS :

Investments are stated at cost. However provision, if any, is made for permanent diminution in the value of the investments.

E. REVENUE RECOGNITION :

Membership Subscription is accounted for on cash basis.

Membership Fees received in advance, is accounted for on accrual basis.

Entrance Fees are credited to general reserve being part of the Corpus Fund.

F. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS :

A provision is made based on a reliable estimate when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation. Contingent Liabilities, if material, are disclosed by way of notes to accounts. Contingent assets are not recognized or disclosed in the financial statements.

Notes to the Financial Statements for the year ended March 31, 2021

(Currency: Indian Rupees)

	As At 31st March, 2021	As At 31st March, 2020
2. RESERVES AND SURPLUS		
General Expenses		
Opening Balance	3,43,39,651	3,09,55,221
Add: Unutilised amount Trfd. from Research & Development Fund	5,80,824	17,64,086
Add: Surplus of Income over Expenditure for the Year	13,86,595	17,58,757
	3,63,07,070	3,44,78,064
Less: Provision for Tax on R & D Fund	-	1,38,413
Closing Balance	3,63,07,070	3,43,39,651
Legal Fund		
Opening Balance	77,54,962	99,09,457
Add: Contribution Received	7,85,750	8,64,800
	85,40,712	1,07,74,257
Less: Spent During the year	-	30,19,295
Closing Balance	85,40,712	77,54,962
Office Premises Fund		
Opening Balance	1,04,57,268	1,04,57,268
Closing Balance	1,04,57,268	1,04,57,268
Office Renovation Fund (Utilised)		
Opening Balance	39,41,944	39,41,944
Closing Balance	39,41,944	39,41,944
Research & Development Fund		
Opening Balance	50,80,824	82,64,087
Less : Amount Utilised during the Year	30,00,000	14,19,176
Less : Amount Transferred to General Reserve	5,80,824	17,64,086
Closing Balance	15,00,000	50,80,825
Members Awareness		
Opening Balance	12,00,000	7,00,000
Add : Amount Transferred from Income & Expenditure A/c	-	5,00,000
Closing Balance	12,00,000	12,00,000
GRAND TOTAL (A+B+C+D+E+F)	6,19,46,994	6,27,74,650
3 Trade Payables		
a) Dues to Micro, Small and Medium Enterprises	-	-
b) Dues to other than Micro, Small and Medium Enterprises	8,99,435	13,72,796
	8,99,435	13,72,796
Outstanding for :		
b) More than six months	8,667	-
b) Others	8,90,768	13,72,796
	8,99,435	13,72,796
4 Other Current Liabilities		
Sundry Creditors & Other Liabilities	2,92,600	3,34,309
Membership Fees Received in Advance	22,79,114	33,14,523
	25,71,714	36,48,832

Notes to the Financial Statements for the year ended March 31, 2021

6. Property, Plant & Equipments

(Currency: Indian Rupees)

Assets	Gross Block				Depreciation				Net Block	
	As at 01.04.2020	Additions	Deductions	As at 31.03.2021	As at 01.04.2020	Additions	Deductions	As at 31.03.2021	W.D.V. as at 31.03.2021	W.D.V. as at 31.03.2020
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Tangible Assets										
Office Premises (Tenanted)	97,93,826	-	-	97,93,826	13,63,883	1,89,899	-	15,53,782	82,40,044	84,29,943
Furniture & Fixtures (Renovation)	41,62,660	-	-	41,62,660	32,77,333	5,23,737	-	38,01,070	3,61,590	8,85,327
Furniture	28,47,160	-	-	28,47,160	27,50,679	-	-	27,50,679	96,481	96,481
Computer	15,36,410	-	-	15,36,410	14,95,916	-	-	14,95,916	40,494	40,494
Lab Equipment (Lab)	7,52,370	-	7,52,370	-	3,42,641	-	3,42,641	-	-	4,09,729
Furniture & Fixtures (Lab)	7,64,985	-	7,64,985	-	2,27,869	-	2,27,869	-	-	5,37,116
Office Equipment	14,24,677	-	-	14,24,677	13,90,685	-	-	13,90,685	33,992	33,992
SUB TOTAL	2,12,82,088	-	15,17,355	1,97,64,733	1,08,49,006	7,13,636	5,70,510	1,09,92,132	87,72,601	1,04,33,082
Intangible Assets										
Software	3,38,500	93,224	-	4,31,724	2,54,519	69,518	-	3,24,037	1,07,687	83,981
Logo	26,000	22,000	-	48,000	-	-	-	-	48,000	26,000
SUB TOTAL	3,64,500	1,15,224	-	4,79,724	2,54,519	69,518	-	3,24,037	1,55,687	1,09,981
GRAND TOTAL	2,16,46,588	1,15,224	15,17,355	2,02,44,457	1,11,03,525	7,83,154	5,70,510	1,13,16,169	89,28,288	1,05,43,063
PREVIOUS YEAR	2,16,20,588	26,000	-	2,16,46,588	1,02,34,926	8,68,599	-	1,11,03,525	1,05,43,063	-

Notes to the Financial Statements for the year ended March 31, 2021

(Currency: Indian Rupees)

	As At 31st March, 2021	As At 31st March, 2020
5 Short Term Provisions		
Provision for Audit Fees	50,000	36,000
Provision for Gratuity	2,20,000	1,04,000
Provision for Other Expenses	2,14,874	2,15,879
	4,84,874	3,55,879
7 Non-Current Investments		
Fixed Deposit with HDFC Ltd. (Maturity more than 12 Months)	2,56,00,000	4,08,00,000
Mutual Fund		
Birla Sunlife Cash Manager Fund	-	28,907
HDFC Prudence Mutual Fund (Monthly Dividend)	50,00,000	50,00,000
ICICI Prudential Savings Fund	-	28,756
	3,06,00,000	4,58,57,663
Market Value of Mutual Fund		
Note: Interest Rate on Term Deposit ranges from 5.30% p.a to 8.24% p.a		
8 Cash and Bank Balances		
Cash in hand	2,312	6,079
Balances with Scheduled Banks	30,71,639	23,69,691
- in Current Accounts	30,73,951	23,75,770
9 Trade Receivables		
(Unsecured, considered good)	-	-
- for a period more than six months	-	2,284
- others	-	2,284
10 Short Term Loans and Advances		
(Unsecured, considered good)		
Advances receivable in Cash or Kind	-	-
Balances with Revenue Authorities		
- Indirect Taxes	15,80,162	18,46,891
- Income Tax	13,62,877	10,55,029
Loans and Advances to Staff	-	18,900
Prepaid Expenses	84,507	76,919
Term Deposit maturing in next 12 months	1,98,00,000	62,00,000
Security Deposits	28,650	28,650
Accrued Interest	4,44,582	1,46,989
	2,33,00,779	93,73,378

Notes to the Financial Statements for the year ended March 31, 2021

(Currency: Indian Rupees)

	As At 31st March, 2021	As At 31st March, 2020
11 Revenue from Operations		
Membership Subscriptions	74,38,246	77,96,402
Interest -Net	32,68,229	33,86,321
	1,07,06,475	1,11,82,723
12 Other Income		
Short Term Capital Gain	22,637	2,88,177
Dividend	4,82,847	6,50,819
Interest on I T Refund	-	1,61,775
	5,05,485	11,00,768
13 Employee Benefit Expenses		
Salary & Wages	26,74,576	25,72,790
Provision for Gratuity	1,16,000	1,04,000
Bonus	83,870	72,593
- Refer Note No. 15	28,74,446	27,49,383
14 Other Expenses		
Electricity and Water Charges	88,547	1,36,285
Membership and Subscription	96,750	1,00,500
Repairs and Maintenance	2,76,860	1,57,175
Rent, Rates and Taxes	1,30,266	1,26,168
Advertising Expenses	21,760	35,360
Auditor Remuneration	50,000	40,000
Insurance	11,366	10,048
Postage and Telephone	3,48,537	3,83,933
Printing and Stationery	2,26,352	4,26,631
Professional Charges	27,32,940	26,40,172
Gifts & Mementos	24,238	1,96,582
Travelling Expenses	1,20,958	2,31,153
Social Media Marketing & Website Expenses	88,993	48,000
Membership Service Expenses	5,60,700	4,36,000
Legal Expense	11,36,292	9,33,584
Meetings, Seminar and Publication	11,741	1,52,399
(P. Y. Gross income (7,62,489) - Expenses (6,10,090)		
Miscellaneous Expenses	2,41,465	3,52,762
	61,67,764	64,06,753

Notes to the Financial Statements for the year ended March 31, 2021

(Currency: Indian Rupees)

15 Employee Benefit Expenses

- Short Term & Long Term Employee benefit expenses are recognised as and when they accrue.
- Gratuity Provision is booked on ad-hoc basis as calculated by management. Leave Encashment are accounted for on actual payment basis.

16 Micro, Small and Medium Enterprises recognition

As stated by management no party has provided any declaration of being registered as Micro, Small and Medium Enterprises during the reporting period.

17 Earlier Year Figures

Earlier Year Figures are regrouped, reclassified and rearranged wherever required.

As per my report of even date.

For MVK Associates

Chartered Accountant
FRN No. 120222W

Partner: CA. Vishnu Garg

Membership No. 045560

PLACE : MUMBAI

DATE : 23rd June, 2021

For and on behalf of Executive Committee

SHERRY BHATIA

President
DIN - 00446300

CHETAN JASHWANT MEHTA

Vice President
DIN - 00235911

PARAMJIT KEHAR SINGH GHAI

Jt. Hon. Secretary
DIN - 02067299

PLACE : MUMBAI

DATE : 23rd June, 2021

PRADEEP SHETTY

Sr. Vice President
DIN - 02986930

JAMSHED PESI SHAW

Hon. Secretary
DIN - 00562773

DILIP V. KOTHARI

Hon. Treasurer
DIN - 00011043

REGISTERED OFFICE
HOTEL AND RESTAURANT ASSOCIATION (WESTERN INDIA)
4, Candy House, 1st Floor, Mandlik Road, Colaba, Mumbai 400 001.



FORM NO. MGT-11
PROXY FORM

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies
(Management and Administration) Rules, 2014]

Venue of the Meeting : Taj Mahal Palace, Apollo Bunder, Colaba, Mumbai - 400 001

Date and Time: Wednesday, 22nd September, 2021, at 5.00 p.m.

**PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE
ENTRANCE OF THE MEETING VENUE**

Name of the Member :	
Registered Address :	
Email Id :	
Membership No.:	

I/We _____ of _____, being the member (s) of

Hotel And Restaurant Association (Western India), hereby appoint:

Name :	
Address :	
E-mail Id :	
Signature :	

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 71st Annual General Meeting, to be held on the 22nd day of September, 2021 At 05:00 p. m. at Taj Mahal Palace, Apollo Bunder, Colaba, Mumbai - 400001. and at any adjournment thereof

Signed this ____ day of _____, 2021

Signature of shareholder

Affix _
Revenue
Stamp

Signature of first Proxy holder



Hotel And Restaurant Association (Western India)

4, Candy House, 1st Floor, Mandlik Road,
Behind Taj Mahal Hotel, Colaba, Mumbai 400 001.

T : 2202 4076 / 2283 1624 / 2281 9773

F : 2202 3515

W : www.hravi.com