



The conclave also featured **Rajesh Chopra**, Head, Hospitality Business Vertical, Ingram Micro India, who presented on how technology can be an enabler for enhancing guest experiences and driving profitability. He also discussed cybersecurity essentials for the hospitality industry.



Julfesh Shah, former Vice Chairman, WIRC, ICAI, discussed the New Maharashtra Tourism Policy, 2024, emphasising its impact on the sector. "The new policy offers a 20 per cent cash subsidy (up to ₹20 crore) for tourism projects such as hotels and resorts, significantly boosting investment," Shah said. The new tourism policy also includes a 15 per cent subsidy for other facilities with a cap of ₹15 crore. Shah highlighted additional financial benefits in Vidarbha, such as 100 per cent SGST refunds and interest subvention on loans. "This policy will be a game changer, generating employment and attracting significant investment to Maharashtra," he added.

Hemant Khadse, CEO, East Corp Group, discussed fire safety for guests and

the effort to create a platform for exchanging insights on various sectoral issues. He congratulated HRAWI for organising the seminar and noted, "Guests from all parts of the world visit the country, and the hospitality sector is essentially a melting pot of cultural exchanges. Enhancing guest experiences is our core offering; we are more than just places to stay."

Special Guest **Dr. Ravinder Singal**, Police Commissioner, Nagpur City, acknowledged the hospitality industry's concerns, but emphasised the broader

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perspective law enforcers must maintain while enforcing law and order. "No one needs to fear if they have not broken the law. I am open to discussion with HRAWI, and maybe together we can find a solution that can be replicated across Maharashtra," Singal said.

staff in hotels, including passive fire measures, egress, and regular maintenance. **Jitendra Gawade**, Key Account Manager, Envu India, presented on pest prevention techniques, emphasising on how to choose pesticides and pest control operators for hotels. □

